Executive MBA

The W. P. Carey Executive MBA (EMBA) is designed for executives with 10 to 15 years of management experience. Classes meet twice monthly on Fridays and Saturdays at ASU’s Tempe campus, convenient for travel within Arizona and from surrounding states.

With a focus on informing decisions that leaders must make, an integrated capstone that gives you an opportunity to address current problems facing your organization, and immersive experiences in Washington, D.C. and international locations, the W. P. Carey EMBA goes beyond the books to help you see the world of business in a new way.

"My peers and the W. P. Carey faculty constantly broaden my perspective around issues. As I move forward in the military, I’ve improved my leadership style and gained a newfound understanding of many facets of business."

Rob Coslick, Executive MBA 2016

Develop your strategic thinking for a fast-paced global economy.

No. 13
EMBA program in the world
– The Wall Street Journal

88%
of companies are looking to hire MBA graduates.
– GMAC 2016 Corporate Recruiters Survey

Alumni confirm the value of an MBA

82%increased earnings power
86%prepared for leadership positions
75%accelerated opportunities for career advancement

– GMAC 2017 Alumni Perspectives Survey

wpcarey.asu.edu/emba

Graduate Programs
480-965-3332
wpcareymasters@asu.edu

U.S. News & World Report
No. 1  Most innovative schools
The EMBA curriculum delivers insights across the spectrum of business and management foundations. Many assignments can be applied directly to your company, while the capstone strategy course is integrated throughout the program, culminating with a strategic analysis of your organization.

**Quarter one**

**Financial Performance Reporting**
Discover how economic events and transactions are communicated through the financial reporting process and learn how to read, analyze, and interpret financial reports.

**Organizational Theory and Behavior**
Identify how individual and group behavior and organizational processes influence outcomes.

**Quarter two**

**Decision Statistics**
Examine quantitative information, decision-driven use of information and data, and decision modeling processes.

**Managerial Economics**
Apply microeconomic analysis in areas of supply and demand, production, cost, and pricing.

**Quarter three**

**Managerial Accounting**
Focus on the use of accounting information for internal planning, decision-making, and performance evaluation.

**Leadership I**
Learn to deal with uncertainty and ambiguity, to use power and persuasion, to use different decision styles in different circumstances, and to lead organizational transitions through changing environmental circumstances.

**Elective**

**Quarter four**

**Managerial Finance**
Examine risk analysis, valuation, capital, budgeting, cost of capital, and working capital management.

**Marketing Management**
Explore how the marketing function is managed and how to develop strong marketing strategy, with emphasis on how to understand a superior value proposition, articulate independent influences, and comprehend biases.

**Summer**

**Negotiations**
Improve your skills in the art of negotiation through simulations involving multi-party, multi-issue negotiations.

**Business Strategy and Public Policy**
Travel to the Arizona Capitol and Washington, D.C. to see how businesses participate in the public policy process.

**Quarter five**

**Advanced Finance**
Use a case-oriented approach to apply finance theory to issues such as financial risk management and the use of derivative instruments, international finance, exchange risk, and modern portfolio management.

**Ethical Issues for Managers**
Address real-world ethical dilemmas by examining ethics and social responsibility for the individual, the organization, and its stakeholders.

**Business Intelligence**
Develop a managerial approach to the new hallmarks of IT in organizations: innovation, data-driven decision-making, and collaboration.

**Quarter six**

**Strategic Management**
Learn the tools of strategy and policy formulation, emphasizing the integration of decisions in the functional areas to help your organization gain and sustain competitive advantage. Continued in quarter seven and quarter eight.

**Operations and Supply Chain Management**
Explore conceptual foundations of operations, procurement, and logistic functions for all types of organizations to deliver enhanced customer and economic value.

**Entrepreneurship**
Identify, evaluate, value, and create entrepreneurial opportunities through a series of cases and discussions on topics covering various phases of venture development.

**Quarter seven**

**Leadership II**
Build on lessons covered in Leadership I.

**International Practicum**
Shape your global perspective with sessions abroad, highlighting differences in doing business in distinct cultures.

**Strategic Management**
Continued from quarter six.

**Globalization, Business, and Markets**
Analyze the important policy and cultural differences across countries that are encountered as trading opportunities expand.

**Elective**

**Quarter eight**

**Leadership II**
Build on lessons covered in Leadership I.

**Strategic Management**
Continued from quarter six.

*An elective course is required in quarter three and is optional in quarter seven. Designed exclusively for Executive MBA students, elective content is dynamic and may change based on student and alumni feedback, changing trends in the workplace, and employer and industry needs.